



Cummins Dealer,

Coming soon, Dealers will no longer be purchasing QSOL, EDS, INSITE and Guidanz (Web and Mobile) as separate subscriptions and will now be purchasing one Cummins Guidanz Service package (Which Includes Insite Pro - 1 License, QSOL+EDS+CVCOL subscription, Guidanz Mobile – 5 Users; Guidanz Web). If additional INSITE's are needed, Guidanz add-on kits are available for purchase. With each Guidanz add-on kit, you will get a copy of Insite and 2 users of Guidanz mobile subscription. US regions will be onboarded in a phased manner and most dealers should be on our new program by the end of March, 2021.

**There is no action required from you at this point in time  
and no changes to your subscription pricing**

### **The below outlines some of the changes you will see:**

- With the introduction of Marketplace, you will no longer be purchasing QSOL, EDS, INSITE and Guidanz (Web and Mobile) as separate subscriptions. You will buy them as one **Cummins Guidanz Service Package** and save more. If you need additional INSITE's, Guidanz add-on kits can be purchased. With each Guidanz add-on Kit, you will get a copy of Insite and 2 users of Guidanz mobile subscription.

We recognize you may have multiple subscriptions with different end dates, Cummins has created a program that will apply discounts to your new Guidanz Service Package purchase based on the number of months left on your current active subscriptions. This will align your first expiring subscription into the package and reconcile the original paid price to the new subscription. Any additional expiring subscriptions will be purchased as a new Guidanz Add-on Kit instead of renewing them.

- For orders placed on Marketplace, you will automatically receive emails with the order information, activation keys, subscription expiration notifications and any other communication directly from [noreply.identity@cummins.com](mailto:noreply.identity@cummins.com).
- Your service subscriptions will be pro-rated and co-termed , meaning from now on for subsequent purchases on Marketplace all your Cummins software subscriptions will expire on the same date and will be billed on a single invoice for ease of management of software subscriptions.

We appreciate your support as we work towards a smooth transition and enhanced experience for our valuable customers.

For any further questions/ clarifications please contact:

[marketplace.support@cummins.com](mailto:marketplace.support@cummins.com)

*Marketplace is an ecommerce application and will NOT be ready for self-serve until second half of 2021*